

# 2010 Professional Development Calendar



TexasBankersAssociation  
*One Industry. One Vision. One Voice.*

## August

### Managing Your Core Vendor in Challenging Times Webinar

30 1:30-3:30 p.m.

### New Accounts in Texas Video Webcast

31 4:30-6:30 p.m. (Fiduciary & Commercial)

## September

### The Future of the Branch Webinar

2 1:30-3:30 p.m.

### Call Report

8-9 Dallas 14-15 San Antonio

### BSA Staff Training Webinar

8 1:30-3:30 p.m.

### SAFE Act Webinar

9 10:30-12:30 p.m.

### Proposed Regulations on Garnishments & Exempt Funds Webinar

9 1:30-3:30 p.m.

### Commercial Real Estate Loan Documentation Webinar

10 1:30-3:30 p.m.

### Basic Consumer Lending Webinar

13 1:30-3:30 p.m. (Part 1)

20 1:30-3:30 p.m. (Part 2)

### New Compensation Rules Webinar

14 1:30-3:30 p.m.

### IT Audit 101 Webinar

16 1:30-3:30 p.m.

### Consumer Lending for Commercial Lenders Webinar

17 1:30-3:30 p.m. (formerly 7/9)

### Auditing for Compliance

20-21 Richardson 23-24 San Antonio

### Mortgage Reform & Anti Predatory Lending Act Webinar

23 1:30-3:30 p.m.

### Commercial Construction Lending Webinar

24 1:30-3:30 p.m.

### Texas Loan Documentation

27 San Antonio 29 Houston

28 Richardson

### Healthcare Reform Webinar

28 1:30-3:30 p.m.

### Appraisal Webinar Series

30 1:30-3:30 p.m. (Review & Update)

1 1:30-3:30 p.m. (In-house Review) (Oct.)

## October

### Deposit Account Administration

4 Abilene 6 San Antonio

5 Dallas 7 Houston

### Lending Basics for Support Personnel Webinar

5 1:30-3:30 p.m.

### Credit Scoring Webinar

6 1:30-3:30 p.m.

### Frequent Mistakes in Lending Compliance Webinar

7 1:30-3:30 p.m.

### ACH Network Rules Simplification Webinar

8 1:30-3:30 p.m.

### CRA Review & Update Webinar

14 1:30-3:30 p.m.

### Auditing for Compliance Webinar

15 1:30-3:30 p.m. (Reg. Z)

22 1:30-3:30 p.m. (RESPA)

29 1:30-3:30 p.m. (BSA)

### Opening Deposit Accounts Webinar

19 1:30-3:30 p.m. (Business)

3 1:30-3:30 p.m. (Consumer) (Nov.)

18 1:30-3:30 p.m. (Fiduciary) (Nov.)

### Preparing for Your Next BSA Exam Webinar

21 1:30-3:30 p.m.

### Lending to Municipalities Webinar

25 1:30-3:30 p.m.

### FDIC Banker Outreach

26 Richardson 29 Austin

### Sales Skills Webinar

26 1:30-3:30 p.m. (Sales Coaching Skills)

1 1:30-3:30 p.m. (Cross-Selling on the Frontline) (Nov.)

### The Professional Credit Analyst Webinar

27 1:30-3:30 p.m. (Part 1)

3 1:30-3:30 p.m. (Part 2) (Nov.)

### Regulation Z & RESPA Escrow Rules Webinar

28 1:30-3:30 p.m.

## November

### BSA for Lenders Webinar

4 1:30-3:30 p.m.

### Top 10 Loan Documentation Issues, Questions & Mistakes Webinar

9 1:30-3:30 p.m.

### Understanding the New, Interim & Proposed Regulation Z Rules Webinar

10 1:30-3:30 p.m.

### Government Payments Webinar

15 1:30-3:30 p.m.

### Ethics for Bankers Webinar

16 1:30-3:30 p.m. (Tent.)

### SAFE Act: Registration of Mortgage Loan Originators

16 Dallas 18 Houston

17 San Antonio

### Flood Insurance Review & Update Webinar

23 1:30-3:30 p.m.

### Real Estate Loan Documentation

30-12/9 TBD

## 2010-2011 Schools & Conferences

### Banking Schools

#### Real Estate Lending School

September 13-16, Austin

#### Teller Management School

September 20-24, San Antonio

#### Compliance Management School

October 25-27, Austin

#### Internal Audit School

November 15-19, Austin

#### Lending School

February 6-10, Austin

#### Compliance School

April 10-15, Austin

#### Compliance Update School

April 12-13, Austin

#### BSA/AML Compliance School

June 13-15, San Antonio

### Conferences

#### Security & Risk Management Conference

December 1-3, San Antonio

#### Technology & Operations Conference

February 16-18, Horseshoe Bay

#### Agriculture & Rural Affairs Conference

March 6-8, Lubbock

#### Legal Conference

March 31-April 1, Austin

#### Annual Convention

May 11-13, Austin

#### CFO Conference

June 8-10, San Antonio

#### Senior Management Conference

July 13-15, San Antonio

### Graduate Banking Schools

#### Graduate School of Banking at Madison

Financial Managers School

September 19-24, Madison, WI

<https://www.gsb.org/schools.htm>

## December

### IRS Compliance Webinar

8 1:30-3:30 p.m. (Part 1)

15 1:30-3:30 p.m. (Part 2)

### Combating ACH, Card & Check Fraud Webinar

10 1:30-3:30 p.m.

### Lending Compliance Update Webinar

20 1:30-3:30 p.m.

## Wolters Kluwer IRA Seminars

### Advanced Program

10/27 Tyler	12/9 Amarillo
11/16 Abilene	12/14 Texarkana
11/18 Fort Worth	1/13 Austin
12/1 San Antonio	2/3 Dallas
12/2 Houston	5/5 Austin
12/8 Lubbock	5/11 Houston

### Intermediate Program

11/17 Wichita Falls	1/11 Waco
11/30 Corpus Christi	1/11 El Paso
12/7 Midland	5/3 San Angelo

### Beginner Program

10/28 Dallas	5/4 Austin
1/12 Austin	5/10 Houston
2/2 Tyler	5/12 Fort Worth
2/8 San Antonio	5/17 Abilene
2/9 Houston	5/18 Lubbock
3/15 Texarkana	5/19 Amarillo

For more information and to register visit <http://www.wolterskluwerfs.com/banking/info/iraseminars2010/index.html>.

## On-Demand Training

Have you checked our library of on-demand webinars lately? We currently have over 150 archived programs available. Benefits include unlimited access to training for 6 months from the date of purchase. Topics include:

- RESPA: Implementing the New Rules
- Implementing the New Regulation Z
- Call Report
- FAS 166
- Proposed Appraisal Guidelines
- Loan Documentation 101
- Bank Secrecy Act for All Staff, and much, much more

For more information visit [bankersed.com/tba/telephone.asp](http://bankersed.com/tba/telephone.asp). If you have trouble finding the topics you need contact Sharon at (800) 462-7295.

## AIB Instructor-led Online Training

These are instructor-led online sessions using AIB curricula. The instructor guides you through each lesson, answers questions and provides feedback on assignments. Semester length courses (10-16 weeks) have mid-term and final exams. The 5-week seminars have a final only. For more information contact Peyton Taylor at (800) 462-7295 or email [peyton@texasbankers.com](mailto:peyton@texasbankers.com). Topics include:

- Analyzing Financial Statements
- Commercial and Consumer Lending
- Financial and General Accounting
- Introduction to Agricultural Lending
- Introduction to Mortgage Lending
- Law and Banking
- Marketing Financial Services
- Principles of Banking, and more

## In-House Training

You pick the topic, time and place and reap the benefits of timely, quality training from some of TBA's best known speakers. We'll be happy to help you market the program, book the speaker, make travel arrangements and prepare handouts. Call Sharon at TBA, (800) 462-7295 for details.

## Publications

These subscription-based, Texas-specific reference guides are searchable, printable and updated throughout the year. Contact Peyton Taylor at (800) 462-7295 or email [peyton@texasbankers.com](mailto:peyton@texasbankers.com) for more information. Topics include:

- Texas Record Retention Guide
- Account Documentation Manual
- Texas Home Equity Lending Guide
- Texas Problem Loan Guide

## BankersEdge Self-paced Online Training

Having served banking customers for over a decade, BankersEdge commands considerable customer loyalty, due to its dedication to delivering world-class training solutions and responsive service and support. By forging this strategic partnership, now your bank has access to the acclaimed customizable regulatory compliance training and technology solutions BankersEdge is known for. To discover how these products and services directly benefit TBA members, contact Nora Ebersbach or Nancy Sima at (610) 676-0400.

Rev. 8/26/10 11:45 a.m.

## TBA Professional Development Fees

Full-day seminars - \$325/\$650

Evening seminar - \$145/\$290

Webinars - \$250/\$550

### Conferences

2-day - \$550/\$1,100

Senior Management - \$595/\$1,190

### Banking Schools

5-day - \$2,200/\$4,400      3-day - \$1,325/\$2,650

4-day - \$1,925/\$3,850      1-1/2 day - \$650/\$1,300

*Higher price denotes nonmember fee. Pricing, dates & locations are subject to change. School fees are based on single occupancy and include housing and meals.*

**For more information, circle your choices & fax to 512-473-2560, call 800-462-7295, visit [texasbankers.com](http://texasbankers.com), or email [kate@texasbankers.com](mailto:kate@texasbankers.com).**

Name \_\_\_\_\_

Title \_\_\_\_\_

Bank \_\_\_\_\_

Street Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

E-mail \_\_\_\_\_